

Sponsorship

Having been on a medically induced sabbatical for a few months , I have only recently got back to the subject of sponsorship.

In terms of promised payments, most competitions where sponsors have gone out of business, I have managed to replace prizes with excess vouchers from other sponsors. In terms of current non-payments, I have now chased down all but two sponsors. I am confident I will get the money from one of these, but the other, Pacific Coast, is more problematical. Although the invoice went to my contact (Janet Commins), she has left the company and not handed this issue over before leaving. I was unable to follow up earlier, but I have a meeting on Thursday with the company to discuss. Worst case is an overall shortfall for the year of their promised \$450(they were to sponsor the Restricted tournament).

Tournaments

I can now handle the liaison with the sponsors of the two remaining tournaments for the year.